

## Letter of Recommendation

### Mr. Tobias Oskar Lassmann,

born on 18th April 1996 in Münster,

has studied Business Administration B.A. at Hochschule Fresenius, University of Applied Sciences, Faculty of Economics & Media and successfully graduated at the end of the winter semester 2018/19 with a personal overall average grade of 2.4.

His Bachelor's thesis titled

"Wirtschaftliche Potenziale und Herausforderungen von Smart Contracts auf der Basis der Block-Chain-Technologie"

scored a 1.7.

We recommend Mr. Tobias Oskar Lassmann

**without reservations**

for a postgraduate education.

Düsseldorf, 2019-02-28



Examinations Office of Hochschule Fresenius  
Faculty of Economics & Media



# BACHELOR'S CERTIFICATE

The private state-approved Hochschule Fresenius, University of Applied Sciences, awards

**Mr. Tobias Oskar Lassmann**

born on 18th April 1996 in Münster / Germany

in recognition of successful completion of all module assignments and the Bachelor's examination on the degree program

**Business Administration**

in the Faculty of Economics & Media the degree of

**Bachelor of Arts (B.A.)**

Overall Grade: 2.4 (good)

Düsseldorf, 2019-02-28



M.A. Anna Müller  
Head of Examination Office



# ACADEMIC TRANSCRIPT

## Mr. Tobias Oskar Lassmann,

born on 18th April 1996 in Münster / Germany.

has successfully completed the degree program in Business Administration (Bachelor of Arts) at the Faculty of Economics & Media in the private state-approved Hochschule Fresenius, University of Applied Sciences, in the winter semester 2018/19.

All module assignments and examinations leading to the award of the degree were completed successfully in accordance with the examination regulations of the Faculty of Economics & Media. A total of 180 ECTS points comprising the following grades and credit points was acquired:

Fundamentals of Economics	Grade	Credits
Introduction to Business Administration	2.0 (good)	5
Introduction to Economics	2.3 (good)	5
Managerial Accounting	3.0 (satisfactory)	5
<b>Quantitative Methods</b>		
Linear Algebra and Analysis and Financial Mathematics	4.0 (adequate)	5
Descriptive and Inductive Statistics	2.7 (satisfactory)	5
<b>Business Law</b>		
Civil Law	3.7 (adequate)	5
Commercial, Corporate and Labor Law	3.3 (satisfactory)	5
<b>Professional Skills</b>		
Practical Project	2.3 (good)	6
Internship	passed	6
Current Economic Affairs	3.3 (satisfactory)	5
<b>English and Intercultural Skills</b>		
Business Language Issues	2.3 (good)	5
Business Negotiation Competence	1.7 (good)	5
Intercultural Competence	1.7 (good)	5
<b>Interdisciplinary Skills</b>		
Academic Methods: Academic Approaches, Self and Time Management	2.0 (good)	5
Rhetorical Skills and Presentation Methods	1.3 (excellent)	5
CSR and Sustainable Leadership	2.7 (satisfactory)	5

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**Mr. Tobias Oskar Lassmann,**  
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Program Specific Modules	Grade	Credits
Financial Administration, Reporting and Accounting	2.7 (satisfactory)	7
Human Resource Management, Organization and Operative Planning	2.3 (good)	5
Strategic and International Management	3.0 (satisfactory)	5
Marketing and Marketing Research	3.3 (satisfactory)	5
Introduction into Online Business and Online Marketing	2.3 (good)	6
Value Chain Management	2.0 (good)	5
Simulated Entrepreneurship and Business Administration	2.3 (good)	7
Economic Models	2.7 (satisfactory)	6
<b>Accounting and Finance</b>		
SP I: Management Accounting and Finances	1.3 (excellent)	8
SP I: International Accounting	1.3 (excellent)	6
SP I: Corporate Finance	2.3 (good)	6
<b>Online Management</b>		
SP II: Introduction to and Basis Principles of Online Management	4.0 (adequate)	10
SP II: Marketing and e-Commerce	2.0 (good)	10
<b>Bachelor's Thesis</b>		
Bachelor's Thesis	1.7 (good)	12
<b>Bachelor Thesis</b>		
Wirtschaftliche Potenziale und Herausforderungen von Smart Contracts auf der Basis der Block-Chain-Technologie		
<b>Overall Grade and total Credits:</b>	<b>2.4 (good)</b>	<b>180</b>

Dusseldorf, 2019-02-28



M.A. Anna Müller  
 Head of Examination Office

